

VICTORIA LYNNE HANNU
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Qualifications

- ◆ Certified Professional Co-Active Coach
- ◆ Certified Business Process Facilitator/Engineer
- ◆ Seven Years Successfully Coached Personal and Business Clients
- ◆ B.S. Degree in Computer and Management Science
- ◆ Possess organizational and business operations skills required to successfully run a coaching business

Summary

Bold and dynamic coach with exceptional intuitive and listening skills lovingly supports and challenges clients to live into their full potential, obtain quantifiable results and create an amazing life. Has the ability to see and understand well beyond the spoken word and assist clients to identify and change hidden behaviors, beliefs, thoughts and language that stand in their way. Strong facilitator with a business process and systems approach to problem solving. Brings excellent communication skills: Able to communicate concepts accurately and succinctly - both verbally and in writing.

Professional Highlights

Life and Business Coach

- ◆ Developed a successful coaching business serving individual personal coaching clients and entrepreneurs for periods of six months to three years
- ◆ Worked with clients to identify and clarify their vision, values, goals, intentions and create authentic action plans to achieve their goals and dreams
- ◆ Coached clients to rise above obstacles to their success and to change behaviors, beliefs and thought patterns that negatively impacted their life. Assisted clients to move through the fear that comes with change
- ◆ Designed and delivered tele-classes and workshops for individuals that brought alignment between their personal and business lives.
- ◆ Created and delivered a unique set of workshops for parents that helped them to, shift their perspective and honor themselves and the spirit of their child at the same time

- ◆ Co-Created and delivered the Sustainable Business Foundation formula and workshop series to assist small business owners and entrepreneurs create personal life plans and business plans that are mutually supportive.

Writer and Speaker

- ◆ Poem selected and published by the National Library of Poetry
- ◆ Successfully delivered monthly articles on time to Enlightened Women Magazine for feature articles on parenting from the soul
- ◆ Developed the ability to write good web marketing copy
- ◆ Published a quality weekly e-zine that was distributed to individuals and entrepreneurs
- ◆ Strong stage presence with the ability to engage the listener with stories and information

Business Analyst and Project Manager

- ◆ Successfully implemented the first Software Development Life Cycle process at a major Satellite company that was still being used more than eight years later
- ◆ Facilitated cross functional teams and delivered high quality software applications within challenging time requirements.
- ◆ Achieved high levels of customer satisfaction in a high strung, competitive company environment

Software Engineer

- ◆ Received letter of commendation from satisfied customer for astute attention to detail and ability to listen to customers needs and implement the appropriate solution
- ◆ Developed the reputation for going over and above the current job description to ensure that deadlines and the business needs were met in the end software product
- ◆ Known as a team player and successfully mediated solutions that met all end users needs with satisfaction.

Community Involvement

- ◆ Member of the very active and community centric board of directors for Metropolitan State College Alumni Association

- ◆ Active parent volunteer at The Denver Waldorf School
- ◆ Responsible for bringing the team together that brought about coaching legislation in support of coaching as distinctly different from therapy in Colorado
- ◆ Facilitated the new vision and business processes for the Alliance for New Ventures / CTEK which enabled CTEK to quickly make significant changes to the way they do business and better support entrepreneurs and business in Colorado. (CTEK is a 501C3 that is part of the governor's office of economic development.
- ◆ Participated as a founding board member for a non-profit focused on teaching coaching skills to kids. Facilitated the creation of the organizations vision and organization structure.

Employment History

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| Coach, President | Premier Coaching (Formerly Crystal Visions, LLC) | 2002 - Present |
| Business Analyst/Process Engineer/Project Manager | EchoStar Communications Littleton, Colorado | 1997 - 2002 |
| Senior Programmer Analyst | Access Graphics, Boulder Colorado | 1994 - 1997 |
| Systems Engineer | EG&G Rocky Flats, Golden Colorado | 1991 – 1994 |
| Senior Software Engineer | Martin Marietta ISG, Denver, Colorado | 1987 - 1991 |

Education

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| Certified Professional Co-Active Coach | The Coaches Training Institute, San Raphael, CA |
| Business Process Management Certification | Colorado State University Extension Center, Denver, CO |
| B.S. Computer and Management Science | Metropolitan State College, Denver, CO |

Professional Affiliations

International Coach Federation, former PR director Boulder Coaches Alliance
Denver Coach Federation, Education Committee Member
Metropolitan State College Alumni Association